



Newsletter

Volume 5, Issue 2 • Winter 2009
www.britcar.org

Board Members 2007-2008

Gail Lenhard, Chairperson, Term expires 2010
 Glenn's MG Repair
 3130 39th Avenue North, St. Petersburg, FL 33714
 (727) 521-9890, gail@glennsmg.com

Kip Lankenau, Treasurer, Term expires 2008
 Kip Motor Company
 2127 Crown Road, Dallas, TX 75229
 (972) 243-0440, kip@kipmotor.com

Kelvin Dodd, Secretary, Term expires 2009
 Moss Motors, LTD.
 440 Rutherford St., Goleta, CA 93117
 (805) 681-3400, doddk@mossmotors.com

Carl Heideman, At Large, Term expires 2008
 Eclectic Motorworks LLC
 445 West 22nd Street, Holland, MI 49423
 (616) 355-2850, carlheideman@yahoo.com

Mike Engard, At Large, Term expires 2010
 Ragtops & Roadsters
 203 South Fourth Street, Perkasio, PA 18944
 (215) 257-1202, mikee@ragtops.com

Contact the BMTA

www.britcar.org
 (616) 355-2850, (616) 355-4266 fax
 British Motor Trade Association
 Alan Dalman
 c/o Eclectic Motorworks LLC
 445 West 22nd Street, Holland, MI 49423

This Issue

- BMTA 2009 Conference "Keeping Up With the Times"
- New Board Members: Stein and Twist
- Dues Reminder: Don't miss out – renewals are due now!

Winter 2009 Conference

During Michigan winters most, if not all, little British cars are tucked away sleeping until spring. However, just because a blanket of snow covers the ground and you can often use a single digit to write down the day's high temperature, not everything is quiet.

Activity at Engel Imports in Kalamazoo is picking up in anticipation of the British Motor Trade Association's 7th annual conference. Kalamazoo, located midway between Chicago and Detroit, is home to such legends as Gibson guitars and the venerable Checker Cab. It's also been the home of Engel Imports and its sister-company Denooyer Jaguar since 1975. Having such a unique blend of old and new makes Engel the perfect choice for this year's conference, "Keeping Up With the Times."

The current agenda (subject to change) for Keeping Up With the Times:

Friday, March 27 (Radisson Hotel)		1:00-1:45 pm	Lunch at University Motors
1:00-3:00 pm	Opening Session and Participant Introductions	1:45-2:30 pm	Tours of University Motors
3:30-4:30 pm	Modern Media: Getting the Most and the Best --David Wallens, Classic Motorsports --Dick Lunney, Classic MG Magazine	2:30-3:30 pm	Modern Marketing: Video, Email, Websites for cheap --John Twist, University Motors --Alan Dalman, Eclectic Motorworks
5:00-5:30pm	Jaguar Classic Presentation Stephan Schulz, Jaguar Classic Parts	4:00-4:30 pm	Leveraging your BMTA Relationships (Networking) --Carl Heideman, Eclectic Motorworks
5:30-6:00 pm	Focus Sessions I Shop and Technical Talk Small Scale Manufacturing Business and Employees	4:30-5:30pm	Bus and Shuttles to Radisson Hotel
6:30-9:00 pm	Dinner and Informal Discussions Focus Sessions II – Sponsored by Moss Motors	6:45-7:00pm	Bus and Shuttles to Engel Imports
		7:30-9:30pm	Dinner at Engel Imports and Informal Discussions Focus Sessions III – Sponsored by Engel Imports
Saturday, March 28		Sunday, March 29	
7:30-8:30am	Breakfast at Radisson (sponsored by Classic Motorsports)	9:00-10:00am	BMTA Business Meeting
8:30-9:00am	Shuttles to Engel Imports	10:30-11:30am	Brunch (sponsored by Victoria British) Modern Tools for Classic Cars --Presenter?
9:00-10:00 am	Expanding you Marquette – Late Model Jaguar Repairs Jeff Vanorsdol, DeNooyer Jaguar	11:30-12:30pm	Manufacturing for Today and Tomorrow --Kelvin Dodd, Moss Motors --Jeff Shlemmer, Advanced Distributors?
10:30-11:30 am	Lessons from the Modern Service Shops Rodger Cole, DeNooyer Jaguar	12:30-1:30 pm	Conference Wrap-Up
12:00-1:00pm	Bus and Shuttles to University Motors	2:30-6:00pm	Post Conference Open House at Eclectic Motorworks



Please visit the website at www.britcar.org to download your registration form for this exciting event!

From the Chair

By Gail Lenhard

Happy New Year, Everyone!

The ballots are in and votes tallied, and I would like to congratulate Jonathan Stein and John Twist, our two newest board members. They will be introduced at the 2009 BMTA Annual Conference in March. A huge “THANK YOU” goes out to Alan Dalman for his excellent work associated with the election making sure every detail was covered.

Heartfelt thanks also to Skip Harris, Jim Allen, Charlie Key and Matt Meisner who had accepted the nomination to the board. They are active members of the BMTA and I know they will continue to be supportive of the association with their ideas and suggestions. Hopefully, they will consider running again in the future.



From the weekly BMTA updates that Alan provides, I noticed that many members have already renewed and sent in their dues money. Thanks for your timeliness. For the others who have yet to pay their dues – it’s not too late!

Have you registered for the upcoming BMTA Annual Conference yet? If not, go onto the BMTA website and download the Registration Form. The tentative schedule for the event is there, and I can tell you there is something for everyone. Don’t delay – register today!

Board Member Election Results:

With Carl Heideman, at large member (Eclectic Motorworks LLC), and Kip Lankenau, treasurer (Kip Motor Company), stepping down in 2009, the British Motor Trade Association has recently completed its first mail-in election. Based on draft bylaws, the board is scheduled to replace members in a three-year cycle with two new members in 2009, two in 2010 and one in 2011 before the process repeats. In this election there were six candidates for the two available board positions.

With all votes counted, the BMTA is proud to announce that it will add the following members to the Board of Directors for a term of three years beginning after the 2009 Annual Conference:

Jonathan Stein – Hagerty Insurance

John Twist – University Motors LTD



New board member, John Twist of University Motors Ltd.

The next election is already closer than you may think. If your candidate was not chosen this year, or if you know someone whom you think would make a good board member please speak to him/her about the next election, which will take place in the fall.



New board member, Jonathan Stein of Hagerty Insurance.

The two new board members will transition into their duties during the 2009 Annual Conference at Engel Imports in Kalamazoo, MI. During the board meetings the board will nominate and vote for officers (chairperson, secretary, treasurer and at large members) for next year.

The board is interested in any feedback you may have in regards to the election procedure. Moving forward, these elections will happen every year and any feedback or

suggestions you may have will only help improve the process. Please direct any comments or suggestions to any board member or to Alan Dalman at Eclectic Motorworks (eclecticalan@yahoo.com).

New Members

On The Road Again – Morgan Hill, CA

BMC British Automobile, LLC – Stacy, MN

Classic Auto LEDs – Orlando, OR

SNG Barratt USA – Manchester, NH

Nisonger Instruments – Mamaroneck, NY

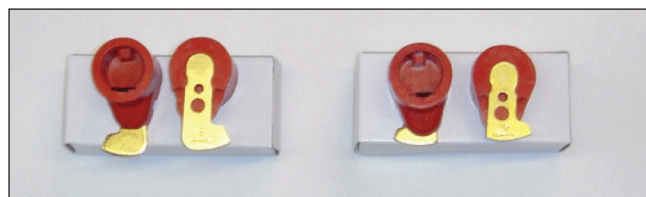
Bentley Zionsville – Zionsville, IN

Do you know someone who should join the BMTA?

BMTA Member News

Advanced Distributors – Lucas Parts: New and Improved!

Anyone trying to keep a Lucas ignition system running properly has found that the quality of parts has suffered over the years. Ignition rotors are a particularly weak point, prone to internal shorts, loosening rivets, poor fit and, in some cases, they actually contact the cap! Advanced Distributors is now offering unique replacement rotors that solve all the common issues and offer durability for years rather than weeks or days. They retail for \$15 a pair, so you always have a spare! Most Lucas 4 and 6 cylinder distributor applications made



between 1948-1974 are covered.

Advanced Distributors can be contacted through their website at: <http://advanceddistributors.com/>
Or at: 612-804-5543

University Motors LTD –

Join John Twist and University Motors for their annual February Tech Seminars. On February 4-5, UML will host their “T-Series XPAG Engine Rebuild” seminar.

February 6-8 has Eclectic Motorworks’ Carl Heideman joining John for their three-day “Tuning for Speed” course, teaching you what works and what doesn’t when trying to extract extra power from your British car.

UNIVERSITY MOTORS
LIMITED

FOUNDED 1975 - 6490 EAST FULTON, ADA, MICHIGAN



John’s “Gearbox Seminar” on February 9-10, and their “Carburetor Seminar” on February 11-12 allow you to bring in your own components and learn their ins and outs as you rebuild them yourself under the watchful eye of the University Motors experts.

Each class is \$395. For further information or to sign up for the classes (participation is strictly limited, so sign up soon!) visit www.universitymotorsltd.com or call (616) 682-0800.

Autosport, Inc. –

Recently Tucker Madawick of Autosport Inc. realized a dream and acquired a 1959 Elva Courier MK1 that had been a former SCCA racecar. He spent last season (his first racing in close to 20 years) experiencing the modern world of vintage racing and having a lot of fun in the process.



Tucker Madawick of Autosport Inc. with his “dream racer,” a 1959 Elva Courier MK1.

Tucker has been blogging about his experiences: the challenges of prepping a car to meet current VSCDA rules, the thrill of getting your competition license and the ups and downs of pushing a vintage race car to the edge of its capabilities while having a great time doing it.

To view Tucker’s blog, visit www.autosportinc.com. He’s posted their upcoming race schedule, so watch out for #81 on the track in 2009!

Dues Reminder:

A gentle reminder for any members who have not yet sent in their annual dues or responded with a cancellation – dues notices were mailed out to all members back in November. If you have not responded to yours or have sent in a cancellation notice, this will be the last newsletter you will be receiving. In addition, website services including discussion board access will be lost as well.

If you did not receive a renewal notice or are having difficulties, please contact Alan Dalman (eclecticalan@yahoo.com) for assistance.

Coming Soon...

There are several exciting changes happening in the BMTA that we would like to let you know about!

- Recently the BMTA has begun using email to keep its members updated on the latest information regarding both the board election and the 2009 Annual Conference. If you are not receiving these emails, please let Alan know (eclecticalan@yahoo.com) and he will verify that we have your correct email address. This service will be used sparingly for important information you may wish to know about between newsletters (as the board members hate spam as much as you probably do.)
- The BMTA Newsletter that you are reading right now will soon be going digital! We will begin offering instant delivery via email for those who cannot wait for the US Postal Service or for those who may wish to print out additional copies for their staff. (Newsletters will still be printed and mailed, so if you like a hard copy fresh off the press, you won't be left in the cold).
- Website revisions coming soon include a revamped member list that will be maintained by the BMTA staff and an archive section containing all of the old newsletters, conference materials and additional promotional material for use in your business.
- A new discussion board will debut soon with better features, increased readability and better stability.

If there's anything else you'd like to see improved, please let us know!

Update Your Company and Contact Information

Our website has recently had some technical issues and soon we will be re-structuring both our member database and upgrading our discussion board. In order to make sure everything goes as smoothly as possible, please take a moment to ensure that your Company and Contact information (including email) is correct.

If there are any corrections you wish to make please log into the website with your username and password and update your profile. If you need assistance

or would like someone to make the changes for you, feel free to contact Alan Dalman @ Eclectic Motorworks (eclecticalan@yahoo.com) who will be happy to help you.



Put the BMTA Logo in Your Ad!



Every day more members are adding the BMTA logo to their advertisements. Putting the BMTA logo in your ad compliments the BMTA group ad and brands your business as a quality business.

If you have any questions about getting the BMTA logo in your advertisements, call or email Alan at Eclectic Motorworks or have your advertising rep download the logo from the BMTA website at: <http://www.britcar.org/logos.html>

Have you been to the BMTA discussion board lately?

If you haven't, you've been missing some great discussions including:

- Supercharger troubleshooting
- Storage policies
- Customer contact software
- Lucas ignition parts

And more... Visit <http://www.britcar.org/discussion/> and join in! If you cannot remember your login and password information, are having difficulty logging in or do not currently have access to this area of the website, please contact Alan at Eclectic Motorworks at 616.355.2850 or email him at eclecticalan@yahoo.com for more information.